# STATE OF WASHINGTON

1 DEPARTMENT OF FINANCIAL INSTITUTIONS **SECURITIES DIVISION** 2 3 4 IN THE MATTER OF DETERMINING SDO - 32(A) - 00Whether there has been a violation 5 of the Securities Act of Washington by: б ARNOLD ENERGY ENTERPRISES, INC. SUMMARY ORDER TO CEASE AND DESIST NORTHWEST TATUM DRILLING PROSPECT 7 NO. 1-A JAMESON, LTD. MORTON S. KAPLAN 8 IAN "ALAN" WEISS, Case No. 99-09-287 9 Respondents. 10 THE STATE OF WASHINGTON TO: ARNOLD ENERGY ENTERPRISES, INC. 11 NORTHWEST TATUM DRILLING PROSPECT NO. 1-A JAMESON, LTD. 12 MORTON S. KAPLAN IAN "ALAN" WEISS 13 14 STATEMENT OF CHARGES 15 Please take notice that the Securities Administrator of the State of Washington has reason to believe that 16 Respondents, Arnold Energy Enterprises, Inc., Northwest Tatum Drilling Prospect No. 1-A Jameson, Ltd., Morton 17 S. Kaplan, and Ian "Alan" Weiss, have each violated the Securities Act of Washington and that their violations justify 18 the entry of an order of the Securities Administrator under RCW 21.20.390 to cease and desist from such violations. 19 The Securities Administrator finds that delay in ordering the Respondents to cease and desist from such violations 20 would be hazardous to the investors and to the public and that a Summary Order to Cease and Desist should be entered 21 immediately. The Securities Administrator finds as follows: 22 23 24 1

SUMMARY ORDER TO CEASE AND **DESIST** 

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TENTA	TIVE	FINDI	VGS	OF FA	CT

I.

#### RESPONDENTS

- 1. **ARNOLD ENERGY ENTERPRISES, INC.** ("Arnold Energy") is an entity incorporated in Texas on April 10, 1998, with business addresses at 2800 W. Oakland Park Blvd., Suite 203, Oakland Park, Florida 33311 and 911 N. Loop 281, Suite 211-9, Longview, Texas 75604. Arnold Energy is purportedly an oil and gas exploration production company.
- 2. **NORTHWEST TATUM DRILLING PRPOSPECT NO. 1-A JAMESON, LTD.** ("Northwest Tatum") is purportedly a Texas limited partnership in which Arnold Energy is the general partner. Northwest Tatum will purportedly drill a well on and have economic interests in oil and gas leases in the Northwest Tatum Field Prospect No. 1-A Jameson.
- 3. **MORTON S. KAPLAN** ("Kaplan") was at all times material herein a Vice President of Arnold Energy. Kaplan is doing business at 2800 W. Oakland Park Blvd., Suite 203, Oakland Park, Florida, 33311.
- 4. **IAN "ALAN" WEISS** ("Weiss") was at all times material herein a Vice President of Arnold Energy. Weiss is doing business at 2800 W. Oakland Park Blvd., Suite 203, Oakland Park, Florida, 33311.

II.

# NATURE OF OFFERING

Northwest Tatum, through its agent, Arnold Energy offers to Washington residents interests in its limited partnership. Kaplan and Weiss offer the investments on behalf of Arnold Energy. Northwest Tatum, Arnold Energy, Kaplan, and Weiss represent that Arnold Energy, will manage and operate a drilling prospect described as the "Northwest Tatum Drilling Prospect No.1-A Jameson" located in Rusk County, Texas. The well to be drilled is referred to as the "Arnold Energy Jameson or Charles R. Jameson" well. Investors do not have any role in the management and operations of the drilling prospect.

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Northwest Tatum, Arnold Energy, Kaplan and Weiss represent that they are offering 100 "units" of the limited partnership s at \$25,000 per unit for a total offering of \$2,500,000, but investors could purchase fractionalized interests. Northwest Tatum, Arnold Energy, Kaplan and Weiss represent that investors will collectively receive 90% of the working interest (65% of the net revenues) in the well and the associated oil and gas leases.

#### FIRST OFFER

During September 1999, a Washington resident who does not have any investment or other experience in the oil and gas business received an unsolicited telephone call from Kaplan on behalf of Arnold Energy and Northwest Tatum. Kaplan did not have any prior existing relationship with the Washington resident.

Northwest Tatum, Arnold Energy and Kaplan offered the Washington resident an investment in a "Northwest Tatum Drilling Prospect No. 1-A Jameson" well to be drilled by Arnold Energy. Kaplan said that Billy Arnold, Sr. was the geologist and driller for Arnold Energy. Kaplan said that Billy Arnold, Sr. had a great success record in finding oil as he has hit oil 60 of 70 times.

On or about September 1, 1999, Northwest Tatum, Arnold Energy and Kaplan caused the Washington resident to be sent offering materials, including a participation agreement, via United States Postal Service Priority Mail. Kaplan subsequently contacted the Washington resident on several occasions soliciting an investment with Arnold Energy. Northwest Tatum, Arnold Energy and Kaplan represented that Arnold Energy would be drilling other oil and gas wells and that investors would be able to roll their investments over into other Arnold Energy drilling projects.

During October 1999, Weiss, on behalf of Northwest Tatum and Arnold Energy, began contacting the Washington resident regularly soliciting the Washington resident to invest with Arnold Energy. Weiss represented that he was a licensed stockbroker in Florida, that he was licensed to trade commodities, that he was a licensed bond trader. Weiss represented that Billy Arnold was very successful and that investors will receive a good return on their investment. For example, Weiss represented that in connection with the well

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they will be drilling, investors could receive \$1,700 per month for the first three months and \$5,100 quarterly thereafter from a \$25,000 investment. Weiss represented that drilling will be completely finished in two or three weeks. In addition, Arnold Energy and Weiss represent that this is the first of eight wells Arnold Energy is going to drill and that investors will have first right of refusal to invest in these future wells.

# SECOND OFFER

On or about October 5, 1999, Weiss, on behalf of Northwest Tatum and Arnold Energy, contacted another Washington resident on the telephone offering for sale an investment in Arnold Energy. The Washington resident did not have a pre-existing relationship with Weiss, was not an accredited investor, and did not have any experience in investing or in the oil and gas business.

Weiss represented that Arnold Energy is a company founded by Billy Arnold, Sr. seventeen years ago. Weiss also represented that Billy Arnold has a great success record for hitting oil and investors would receive a good return on their investment. Weiss also represented that the investment was safe because it is government approved. On or about October 6, 1999, the Washington resident received offering materials, including a participation agreement from Arnold Energy via Federal Express.

#### III.

#### MISREPRESENTATIONS AND OMISSIONS

In connection with the offer of the investments described in paragraph II of these Tentative Findings of Fact, Northwest Tatum, Arnold Energy, Kaplan, and Weiss failed to (1) provide financial statements for Arnold Energy; (2) disclose the use of investor proceeds; (2) disclose that the Pennsylvania Securities Commission entered a Summary Order to Cease and Desist against Arnold Energy and Kaplan on or about March 1, 1999 for offering unregistered fractional undivided interests in an Arnold Energy drilling project, and (3) disclose that Arnold Energy and Morton Kaplan, among others, entered into a "Consent Agreement" with the Office of the Secretary of State Securities Division for the State of Indiana on or about August 24, 1999 in which Arnold Energy and Morton Kaplan neither admitted to or denied violations of the registration and anti-fraud provisions

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of the Indiana Securities Act as alleged, but were censured and Arnold Energy agreed to pay a civil penalty of \$5,000. In its original Cease and Desist Order, the Office of the Secretary of State Securities Division for the State of Indiana alleged that, among others, Arnold Energy, William Arnold Sr., and Morton Kaplan violated the Indiana Securities Act by offering and/or selling unregistered securities, by offering and/or selling securities as an unregistered broker-dealer and/or agent, and by violating the anti-fraud provisions of the Indiana Securities Act.

In connection with the offer of the investments described in paragraph II of these Tentative Findings of Fact, Northwest Tatum, Arnold Energy and Weiss failed to disclose to Washington residents that the Secretary of State Securities Department for the State of Illinois entered a Temporary Order of Prohibition against Arnold Energy on or about September 14, 1999, for offering fractional undivided interests in an oil lease that were not registered or exempt from registration.

In connection with the offer of the investments described in paragraph II of these Tentative Findings of Fact, Weiss represented that he is a licensed "stockbroker" in Florida. However, there is no record of that Ian "Alan" Weiss has ever been so licensed.

### IV.

# REGISTRATION STATUS OF RESPONDENTS

Northwest Tatum is not currently registered to sell its securities in the state of Washington and has not previously been so registered.

Kaplan, Weiss, and Arnold Energy are not currently registered as a securities salesperson or broker-dealer in the state of Washington and have not previously been so registered.

#### V.

#### **EMERGENCY**

The Securities Administrator finds that the continued offering of the limited partnership interests and working interests by Northwest Tatum, Arnold Energy, Kaplan, and Weiss in the manner described in

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paragraphs I through IV of the Tentative Finding of Fact presents a clear and present danger to the investing public because Respondents have been offering Washington residents and oil and gas investments during September, October, and November 1999 through unsolicited telephone calls to Washington residents even though three other states previously issued cease and desist orders against, among others, Arnold Energy and Kaplan for offering and/or selling unregistered securities, for offering and/or selling securities as an unregistered broker-dealer and/or agent, and for violating anti-fraud provisions of the securities laws. In addition, Weiss, among others, has been criminally charged with wire fraud committed in connection with the matters set forth herein.

Based upon the above Tentative Findings of Fact, the following Conclusions of Law are made:

#### CONCLUSIONS OF LAW

I.

#### **SECURITIES**

The offer of the investments described in the Tentative Findings of Fact above constitutes the offer of a security as defined in RCW 21.20.005(10) and (12), to wit: a certificate of interest or participation in an oil and gas title or lease and in payments out of production under such title or lease, or an investment contract.

II.

#### UNREGISTERED NON-EXEMPT SECURITIES

Northwest Tatum, Arnold Energy, Kaplan, and Weiss have each violated RCW 21.20.140 because no registration for such offer was on file with the Administrator of Securities of the State of Washington.

III.

# UNREGISTERED SECURITIES SALESPERSONS AND BROKER-DEALER

Arnold Energy, Kaplan and Weiss have each violated RCW 21.20.040 by offering said securities while not registered as a securities salesperson or broker-dealer in the State of Washington.

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# ANTI-FRAUD VIOLATIONS

The offer of said securities was made in violation of RCW 21.20.010 because, as described in paragraphs I through IV of the Tentative Findings of Fact, Northwest Tatum, Arnold Energy, Kaplan, and Weiss each made untrue statements of material fact or omitted to state material facts necessary in order to make the statements made, in light of the circumstances under which they were made, not misleading.

V.

#### **EMERGENCY**

The Securities Administrator concludes that an emergency exists, that the continued violations of RCW 21.20.140, RCW 21.20.040, and RCW 21.20.010, constitutes a clear and present danger to the investing public, and that summary orders to cease and desist from those violations are in the public interest and necessary for the protection of the investing public.

#### **SUMMARY**

Based on the foregoing, NOW, THEREFORE,

IT IS HEREBY SUMMARILY ORDERED That Northwest Tatum Drilling Prospect No. 1-A Jameson, Ltd., Arnold Energy Enterprises, Inc., Morton S. Kaplan, Ian "Alan" Weiss, and their agents, employees, and representatives shall each cease and desist from offering and/or selling securities in any manner in violation of RCW 21.20.140, the section of the Securities Act of Washington requiring registration.

IT IS FURTHER SUMMARILY ORDERED That Northwest Tatum Drilling Prospect No. 1-A Jameson, Ltd., Arnold Energy Enterprises, Inc., Morton S. Kaplan, Alan Weiss, and their agents, employees, and representatives shall each cease and desist from violation of RCW 21.20.040, the section of the Securities Act requiring registration of securities salespersons and broker-dealers.

IT IS FURTHER SUMMARILY ORDERED That Northwest Tatum Drilling Prospect No. 1-A Jameson, Ltd., Arnold Energy Enterprises, Inc., Morton S. Kaplan, Ian "Alan" Weiss, and their agents, employees, and

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representatives shall each cease and desist from violation of RCW 21.20.010, the anti-fraud section of the 1 Securities Act. 2 **AUTHORITY AND PROCEDURE** 3 This Order is entered pursuant to the provisions of RCW 21.20.390 and is subject to the provisions of 4 Chapter 34.05 RCW. The Respondents, Northwest Tatum Drilling Prospect No. 1-A Jameson, Ltd., Arnold 5 Energy Enterprises, Inc., Morton S. Kaplan, and Ian "Alan" Weiss, may each make a written request for a 6 hearing as set forth in the NOTICE OF OPPORTUNITY TO DEFEND AND OPPORTUNITY FOR 7 HEARING accompanying this order. If a Respondent does not request a hearing, the Securities Administrator 8 intends to adopt the above Tentative Findings of Fact and Conclusions of Law as final and make the Summary 9 Order to Cease and Desist permanent as to that Respondent. 10 WILLFUL VIOLATION OF THIS ORDER IS A CRIMINAL OFFENSE. 11 DATED this \_\_\_\_\_ day of March, 2000. 12 13 14 DEBORAH R. BORTNER 15 Securities Administrator 16 Presented by: Approved by: 17 18 19 Michael E. Stevenson Marlo DeLange 20 Chief of Enforcement Securities Examiner 21 22 23 24 DEPARTMENT OF FINANCIAL INSTITUTIONS 8 **Securities Division** 25 SUMMARY ORDER TO CEASE AND PO Box 9033 **DESIST** Olympia, WA 98507-9033 360-902-8760 26